

# PETER POLITIS

P.O. Box 1957  
Cochrane, Ontario  
POL-1CO

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Social Insurance No: available upon request

Social Security No: available upon request

## SUMMARY OF QUALIFICATIONS:

- **Strategic Negotiator**  
Specializing In the Business, Indigenous, and Political Disciplines
- **Mediator / Facilitator**  
Specializing In Corporate Relations, Specializing In Indigenous Relations
- **Strategist**  
Specializing In Diagnosis & Strategy Development
- **Strategic & Business Planner**  
Specializing In Strategic Business Planning & Business Development
- **Business Manager**  
Specializing In People Management and Team Building
- **Political Strategy and Communications**  
Two Term Mayor, Regional Leader, Effectively Rethink Municipal Operation
- **Forest Planner & Manager**  
Specializing in Both Softwood and Hardwood Applications
- **Instructor & Trainer**  
All facets of Business Management, People Training, Strategic Planning, Computers, and Team Building
- **Consultant**  
Specializing Business Development, Business Planning, Indigenous Political Relations, Negotiation, and Mediation
- **Private Entrepreneur**  
Own & Operate Several Businesses; Property Management, Consulting Practice, Backhoe Operation
- **Municipal Operations / Governance**  
Expertise in Effective Governance and Operation of a Municipality

## TRAINING & ACCREDITATION:

- **Harvard University, Harvard Business School;**  
Long Term Strategic Negotiation, Negotiator Accreditation
- **University Of Windsor, Faculty Of Law;**  
Advanced Alternate Dispute Resolution, Mediation Accreditation
- **York University;**  
Successfully Managing People
- **Roger Dawson's;**  
Power Negotiating
- **Dr. C. Karass Institute For Executive Negotiations;** Effective Negotiating

- **Dr. Ross Reck, Dr Brian Long;**  
Common Sense Negotiating
- **J.C. Savard Group;**  
Managing Problems of the Technical  
Person in a Leadership Role,  
Strategic Planning,  
Effective Time Management
- **The Decision Group;**  
Effective Risk Communication
- **Canadian Association of Management  
Consultants;**  
Management Consulting
- **Nominated for Premiers Award In The  
Business Category, Recognizing Most  
Outstanding College Graduate In  
Ontario;**
- **Received the Queens Diamond Jubilee  
Medal For Outstanding Volunteerism;**
- Other various managerial programs  
including “Total Quality Management”

## PROFESSIONAL ACCOMPLISHMENTS:

### NOTABLE GENERAL ACHIEVEMENTS

- **2010 to 2018** – Championed Several Regional And Local Milestones From Leading The Province Wide Redevelopment Of Police Costing, To A Complete Rethink On Municipal Operations. Sat On And Chaired Several Corporate And Not for Profit Boards Leading To Positive Regional Change. Complete Details At [www.peterpolitis.com/mayoralresume.pdf](http://www.peterpolitis.com/mayoralresume.pdf);
- **2006 to Present** – Expansive Community Volunteering Leading to Major Community Milestones in Recreation and Social Development. Complete Details At [www.peterpolitis.com/volunteerresume.pdf](http://www.peterpolitis.com/volunteerresume.pdf);
- **August 2013** – Established Unprecedented Indigenous Consultation Protocol Requiring a Consultation Endorsement & Operations Permit;
- **October 2010** – Two Term (eight Years) Elected Mayor Of The Town Of Cochrane, Ontario A Municipality Of Approximately 6,000;
- **May 2010** – Coordinated The Cochrane Community Adjustment Committee, Facilitating The Review & Recommended Adjustment To The Community Socio-Economic Profile. An Important Process By Which This Northern Ontario Community Learned How To Make The Changes Needed To Adjust To & Survive, The New Economy;
- **April 2008** – Played A Key role In Reenergizing The Local Floundering Recreation Program In Cochrane Ontario By Innovatively Engaging The Population To Take Charge Of & Drive The Program Directly. The New Collaboration Led To The 2<sup>nd</sup> Largest Winter Carnival In Ontario In Just Two Short Years In A Community Of 6,000;
- **April 2004** – Facilitated The Development & Adoption Of An Unprecedented Indigenous Specific Natural Resource Permit Process;
- **June 1999** – Facilitated The Development Of An Unprecedented Comprehensive Native Values Protection Plan Including An Alternate Dispute Resolution Process In The Nipissing Forest, Forest Management Plan.
- **December 1993** – Headed The Milestone Of Lowest Sawmilling Costs In Ontario.

**NOTABLE  
NEGOTIATED  
ARRANGEMENTS**

- **August 2014** – Negotiated A Comprehensive Long Term Exploration Agreement And Framework For An Impact Benefits Agreement Between The Beaverhouse First Nation And Three Successive Owners Of The Upper Beaver Mining Claims;
- **January 2008** – Negotiated \$450 Million Forestry Agreement for a Client Providing Unprecedented Access to Forest Tenure;
- **January 2006** – Landmark Consultation Process between Long Point First Nation and Tembec Inc;
- **March 2005** – Tri-Partite Negotiations Process Agreement Between Quebec, The Long Point and The Lac Simon First Nations;
- **August 2003** – Long Term Forestry Agreement Between Tembec Inc. & The Wahgoshig First Nation –Valued At \$120 Million;
- **December 2003** – Long Term Partnership Agreement Between The Wahgoshig First Nation & Abitibi Consolidated – Valued At \$100 Million;
- **July 2002** – Interim Agreement Between Quebec & The Long Point First Nation Bridging A Long Dispute With Committed Protocols & Opportunities;
- **December 2001** – Protocol Of Cooperation Agreement Between Domtar Inc. & The Missanabie Cree First Nation;
- **November 2000** – Qua-Partite Working Partnership Agreement Between The Wahgoshig First Nation, The New Post First Nation, Ontario, & Abitibi Consolidated – Valued At \$180 Million;
- **March 2000** – Long Term Relationship Agreement Between Tembec Inc And The Nipissing First Nation;
- **March 2000** – Tri-Partite Working Relationship Agreement Between Ontario, The New Post First Nation, & Tembec Inc.;
- **July 1999** – Bi-Partite Interim Agreement Between Quebec & The Long Point First Nation – Valued At \$1 Million;
- **2001 To 2004** – Four Mining Agreements Between The Wahgoshig First Nation And Four Individual Mining Exploration Companies Detailing Protocols & Potential Impact Benefit Agreements.

**NOTABLE  
FACILITATED /  
MEDIATED  
RELATIONSHIPS**

- **August 2003** - Facilitated An Arrangement Between Quebec & The Long Point First Nation Solving A Bitter Dispute & Fostering Government To Government Negotiations;
- **June 2002** – Facilitated An Arrangement Between The Long Point First Nation & Quebec Resulting In The Lifting Of Blockades & Negotiating Of An Interim Agreement;
- **January 2001** – Established A Landmark Negotiating Table Between The Missanabie Cree First Nation, Weyerhaeuser Company, & Multiple Districts Of The Ontario Ministry Of Natural Resources, & Facilitated The Implementation Of Innovative Dialogue Exercises & Multi-Interest Brainstorming;

- **April 2000** – Facilitated The Unprecedented Development Of An Alliance Between Two Competing First Nations Which Resulted In A Larger Collective Success Associated To Their Negotiations With The Government & Forest Industry;
- **May 2000** – Facilitated The Successful Halting Of Logging Operation's On Lake Abitibi's Hospital Point (A Sacred Native Burial Ground Of The Wahgoshig First Nation), & Negotiated The Removal Of This Area From The Harvest Eligible Land Base;
- **1995 To 2005** – Facilitated & Mediated A Multitude Of Disputes & Impasses Associated To Working Relationship & Contractual Relations Between Indigenous Clientele, Government, & Natural Resource Industry;
- **1985 To 1995** – Facilitated & Mediated Various Relationship & Employee Employer Arrangements Pertaining To Forestry & Forest Management.

**NOTABLE  
BUSINESS  
MANAGEMENT  
&  
DEVELOPMENT**

- **2010 to 2012** – Rethought and Restructured Municipal Telecommunications Company Ultimately Surviving A Hostile Competitive Market Takeover Attempt by a National Corporate Telecommunications Giant. Sat As A Director On Municipal Electrical Distribution Company.
- **2012 Advanced Seminars** – Developed A Series Of Real Life (Straight Talk) Cross Cultural Workshops Designed To Bridge The Worlds Of Both Native And Non-Native Workforces;
- **Planning 1995 To Present** – Several Business Plans & Financial Analysis Valued As Much As \$16 Million; Several Long Term Strategic Plans; Several Negotiations Plans;
- **Training 1995 To Present** – Conducted Workshops & Training Session's Associated To Time Management; Planning; Corporate Board Management; Employee Development; Negotiations; Strategic Planning; Team Building; & Cross Cultural Training;
- **Corporate Structuring 1995 To Present** – Developed A Not For Profit Corporate Structure For New Post In 1997; Developed A Not For Profit Corporate Structure For JTP Logging In 1997; Developed A Corporate Structure For, For Evergreen Forest Managers In 1997; Developed A Ltd Partnership Corporation For Wahgoshig In 2003; Developed A Corporate Structure For, For Evergreen Innovative Strategies In 2004, Analyzed & Completely Restructured 1498356 Ontario Corporation To A Limited Partnership; Organizational review and restructure of Municipality of Cochrane in 2012 and 2016.
- **1996** – Instructed Computer Training At The Toronto School Of Business;
- **1990 To 1995** – Direct Responsibility & Accountability As Superintendent Of 100 Mmfbm Sawmill, And A 100 Mmfbm Planermill; Direct Responsibility & Accountability As Superintendent Of \$30 - \$65 Million Woodlands Operations For Different Companies Across The Country; Supervise, Manage, & Develop Fifteen Staff Members, Ten Or More Contractors, And 120+ Employees; Development, Direct Management, And Cost Control Of Annual Budgets Valued At Approximately \$30 – \$65 Million.

## PROFESSIONAL HISTORY:

- October 2010 to 2018: **Mayor**  
**The Municipality of Cochrane**  
171 - 4<sup>th</sup> Avenue,  
Cochrane, Ontario P0L-1C0
- May 1995 to Present: **President & Senior Consultant**  
For Evergreen Innovative Strategies Inc.  
138 Third St W.  
Cochrane, Ontario P0L-1C0
- January 1990 to Feb 1995: **Mill's Superintendent; Woodlands Superintendent; Operations Superintendent; Forestry Supervisor**  
Normick Perron Inc., Cochrane Division Mills  
P.O. Box 1059,  
Cochrane, Ontario P0L-1C0
- May 1985 to January 1990: **Operation's Supervisor, Silviculture Supervisor; Forest Management Technologist**  
Canadian Pacific Forest Products  
Upper Thames River Conservation Authority  
Boise Cascade Canada Ltd.

## EDUCATION:

- 1985 to 1987: **Sault College Of Applied Arts & Technology,**  
Sault Ste. Marie, Ontario
- 1987 to 1988: **Sault College Of Applied Arts & Technology,**  
Sault Ste. Marie, Ontario

## PERSONAL DATA

- Date of Birth: May 24, 1963
- Interests: Avid Reader; Hunting; Fishing; Camping; Avid Sports Buff; Avid Horseman & Rancher; & Carpentry When Time Permits.
- Languages: Fluent In English, With A General Knowledge of French & Greek.
- References: Available Upon Request